

Year 1

IUS Courses with equivalency at HWG LU (Semester 1 and 2)

Table 1: Curriculum

| At IUS | | | At HWG LU | |
|----------------------------|--|-----------|--|--------------|
| Course Code | Course Name | ECTS | Course Equivalent | ECTS |
| MBA501 | Financial and Managerial Accounting | 6 | 5.2 Controlling | 4 |
| MBA521 | Management and Organization | 6 | 7.3 Organization | 2 |
| MBA541 | Marketing Management | 6 | 2.1 Marketing as a Market-oriented Management | 6 |
| MBA511 | Financial Management | 6 | 8.3 Managerial Finance | 2 |
| MBA526 | Strategic Management and Business Policy | 6 | 5.1 Strategic Management | 4 |
| MBA581 | Advanced Business Research Methods | 6 | 1.1 Theory of Science and 1.2 Research methodology | 2 |
| MBA5** | Elective I | 6 | Table 2 | 2-6 |
| MBA5** | Elective II | 6 | Table 2 | 2-6 |
| MBA592 | MBA Graduation Project | 12 | IUS Requirement | 0 |
| Total (IUS Diploma) | | 60 | Total for transfer | 22-32 |

Table 2: Elective Courses

| At IUS | | | At HWG LU | |
|---------|-------------------------------------|---|---|---|
| MBA524 | Advanced Human Resources Management | 6 | 7.1 International Human Resources Management | 6 |
| MBA522 | Advanced Organizational Behavior | 6 | 7.2 Psychology of Work and Organizational Behaviour | 2 |
| MBA528 | Advanced Business Ethics and CSR | 6 | 4.1 Philosophy (Ethics) | 3 |
| MBA553 | Macroeconomic Policies and Business | 6 | 8.4 Macroeconomics | 2 |
| ECON503 | Macroeconomics | 6 | | |
| IBF502 | International Financial Environment | 6 | | |

Year 2

Courses at HWG LU (Semester 3 and 4)

Table 3: Curriculum

| Course Code and Name | ECTS | Course Code and Name | ECTS |
|-----------------------------|------|--|-----------|
| 2.2 International Marketing | 2 | 6.1 International Market Research | 2 |
| 3.1 Manufacturing Logistics | 2 | 6.2 International Corporate Management | 2 |
| 3.2 Distribution Logistics | 3 | 6.3 Cross-cultural Communication | 2 |
| 4.2 Rhetoric | 4 | Transfer From IUS | 26-31 |
| 4.3 Creativity | 4 | 2 Courses - Electives not taken at IUS (Table 2) | 4-9 |
| 5.3 Business Simulation | 4 | 9 Master's thesis / Colloquium | 30 |
| | | Total (Ludwigshafen Diploma) | 90 |