

International University of Sarajevo (IUS), Faculty of Business and Administration (FBA)											
First Cycle Curriculum: Management (MAN)											
Academic Year: 2024-2025											
Click on the course code or course title to see the syllabus.											
Semester I						Semester II					
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P	ECTS
ECON111	Introduction to Microeconomics		3	0	6	ECON112	Introduction to Macroeconomics		3	0	6
ELIT100	Academic English and Effective Communication		2	1	6	ELIT200	Critical Reading and Writing	ELIT100	2	1	6
MAN102	Introduction to Management		3	0	6	IBF112	Principles of International Business		3	0	6
MATH100	Mathematical Skills		3	2	6	MATH101	Calculus I	MATH100	3	2	6
xxx	University Elective I	See Table 1			3	xxx	University Elective II	See Table 1			3
xxx	Language Elective I	See Table 1	0	2	3	xxx	Language Elective II	See Table 1	0	2	3
Semester Total = 30						Semester Total = 30					
Semester III						Semester IV					
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P	ECTS
ECON201	Intermediate Microeconomics	ECON111	3	2	6	ECON202	Intermediate Macroeconomics	ECON112	3	2	6
ECON211	Business Statistics I	MATH100	3	2	6	ECON221	Business Statistics II	ECON211	3	2	6
IBF210	Financial Mathematics	MATH100	3	2	6	IBF208	Business Finance	MATH100	3	2	6
IBF231	Financial Accounting	MATH100	3	2	6	MAN304	Organizational Behavior	MAN102	3	0	6
MAN205	Marketing	MAN102	2	1	6	MAN352	Consumer Behavior	MAN102	2	1	6
Semester Total = 30						Semester Total = 30					
Semester V						Semester VI					
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P	ECTS
ECON352	Money and Banking	ECON202	3	0	6	MAN302	Human Resource Management	MAN102	2	1	6
IBF321	Managerial Accounting	MAN231	3	2	6	MAN303	Entrepreneurship and Small Business Management	MAN102	2	1	6
MAN305	Organization Theory	MAN102	3	0	6	MAN332	Business Law		3	0	6
MAN345	Organizational Leadership	MAN102	3	0	6	MAN402	Strategic Management	MAN102	3	0	6
MAN359	Research Methods in Business	ECON221	2	1	6	xxx	Program Elective I	See Table 2			6
Semester Total = 30						Semester Total = 30					
Semester VII						Semester VIII					
Code	Title	Prerequisites	T	P	ECTS	Code	Title	Prerequisites	T	P	ECTS
MAN470	Work Placement/ Internship		0	14	6	xxx	Program Elective V or Department Elective	See Table 2			6
xxx	Program Elective II	See Table 2			6	xxx	Program Elective VI or Department Elective	See Table 2			6
xxx	Program Elective III	See Table 2			6	xxx	Program Elective VII or Department Elective	See Table 2			6
xxx	Program Elective IV	See Table 2			6	xxx	Free Elective II				6
xxx	Free Elective I				6	xxx	Free Elective III				6
Semester Total = 30						Semester Total = 30					
Abbreviations: T (Theory), P (Practice), ECTS credit											
Total Credits Required for Graduation											
Total Credits of Electives											
No. of courses											
Minimum ECTS Credits for Applied / Practical Component of the Curriculum											
Elective Ratio											
240											
72											
42											
36											
30%											

Seven Program Elective courses are taken from Table 2, of which three can be taken from the programs within the Department of Economics and Management upon advisor consent.

Three Free Elective courses are taken from any program in any faculty.

Two University Electives are taken from Table 1.

Two Language Elective courses are taken from the list of language courses provided (can not be the student's mother language).

In exceptional cases only, Faculty Council may make a decision for a student bypass a prerequisite for any course.

Work placement/internship is typically practiced in summer for a period of at least 25 work days, amounting to a minimum of 150 hours.

Junior standing: students must have completed at least 108 ECTS successfully; Senior standing: students must have completed at least 168 ECTS successfully.




TABLE 1: IUS Pool of 3 ECTS University Courses					
Code	Title	Prerequisites	T	P	ECTS
ARCH107	Understanding Art and Architecture		2	0	3
BIO100	Introduction to Bioengineering		3	0	3
CS100	Computer Skills		0	2	3
CULT101	Understanding Cultural Encounters		2	0	3
ECON105	Understanding Business		2	0	3
ECON107	Python		2	0	3
ECON108	Matlab		2	0	3
ENS101	Introduction to Engineering		2	1	3
HUM100	Social Responsibility and Sustainable Development 		2	0	3
IBF105	Financial Literacy		2	0	3
IR100	Understanding the Contemporary World through Current Events		2	0	3
MAN105	Corporate Social Responsibility 		2	0	3
NS111	Understanding Nature and Knowledge		2	0	3
NS112	Understanding Science and Technology		2	0	3
SPS140	Understanding Religion		2	0	3
TURK111	Spoken Turkish I *		0	2	3
BOS111	Spoken Bosnian I *		0	2	3
TURK112	Spoken Turkish II *	TURK111	0	2	3
BOS112	Spoken Bosnian II *	BOS111	0	2	3
* International students are highly encouraged to take Bosnian language courses, while students from Bosnia and Herzegovina and Türkiye cannot enroll in courses of their native language.					
 Courses designed to contribute directly to IUS delivery of SDG, UN Agenda 2030					

TABLE 2: Program Elective Courses for MAN Students					
Code	Name	Prerequisites	T	P	ECTS
IBF310	Business Ethics		3	0	6
IBF318	International Management	IBF205	3	0	6
IBF319	International Marketing	MAN205	3	0	6
IBF403	Multinational Corporation and Process of Globalization	Junior standing	3	0	6
MAN201	Introduction to Management Science	MAN102	2	1	6
MAN328	Sales Management	MAN205	3	0	6
MAN331	Contemporary Management	MAN102	3	0	6
MAN403	Special Topics in Business	Junior standing	3	0	6
MAN406	Innovation Management	Junior standing	3	0	6
MAN409	Operations Management	Junior standing	2	1	6
MAN434	Business Communication	ELIT200	3	0	6
MAN442	E-Business	Junior standing	3	0	6
MAN445	Customer Relationship Management	MAN102	3	0	6
MAN446	Service Marketing	MAN205	3	0	6
MAN453	Project Management	Junior standing	3	0	6
MAN454	Logistics and Supply Chain Management	Junior standing	2	1	6
MAN461	Management Information Systems	MAN102	2	1	6
MAN464	Advertising Management	MAN205	3	0	6
MAN499	Graduation Project	Last semester (+)	0	28	12
(+) CGPA > 2.5					

New courses equivalent to the previous ones (since AY 2025-2026)
<i>IBF112 Principles of International Business</i> is equivalent to <i>IBF205 Principles of International</i>
<i>IBF210 Financial Mathematics</i> is equivalent to <i>IBF102 Managerial Mathematics</i>
<i>IBF319 International Marketing</i> is equivalent to <i>MAN443 International Marketing</i>
<i>ECON352 Money and Banking</i> is equivalent to <i>MAN325 Money and Banking</i>
<i>IBF321 Managerial Accounting</i> is equivalent to <i>MAN321 Managerial Accounting</i>
<i>IBF231 Financial Accounting</i> is equivalent to <i>MAN231 Financial Accounting</i>

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